

**CITIZENS
COMMITTEE
FOR NEW
YORK CITY**

Audited Financial Statements

September 30, 2018

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Citizens Committee for New York City, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Citizens Committee for New York City, Inc. ("Citizens") which comprise the statement of financial position as of September 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

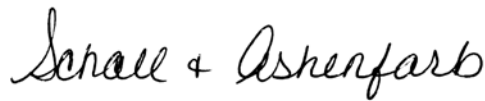
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens Committee for New York City, Inc. as of September 30, 2018 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Citizens' 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated July 31, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.



Schall & Ashenfarb
Certified Public Accountants, LLC

August 5, 2019

CITIZENS COMMITTEE FOR NEW YORK CITY, INC.
STATEMENT OF FINANCIAL POSITION
AT SEPTEMBER 30, 2018
(With comparative totals at September 30, 2017)

	<u>9/30/18</u>	<u>9/30/17</u>
Assets		
Current assets:		
Cash and cash equivalents	\$158,789	\$287,605
Investments (Note 3)	4,749,156	4,746,842
Government grants receivable	530,702	288,000
Pledges receivable	696,138	459,586
Prepaid expenses and other receivables	24,903	0
Charitable remainder unitrust (Note 5)	<u>471,000</u>	<u>443,000</u>
Total assets	<u><u>\$6,630,688</u></u>	<u><u>\$6,225,033</u></u>
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$176,108	\$252,852
Deferred rent	34,297	45,005
Other liabilities (Note 4)	<u>27,249</u>	<u>47,583</u>
Total liabilities	<u><u>237,654</u></u>	<u><u>345,440</u></u>
Net assets:		
Unrestricted	5,282,874	5,043,593
Temporarily restricted (Note 5)	<u>1,110,160</u>	<u>836,000</u>
Total net assets	<u><u>6,393,034</u></u>	<u><u>5,879,593</u></u>
Total liabilities and net assets	<u><u>\$6,630,688</u></u>	<u><u>\$6,225,033</u></u>

The attached notes and auditor's report are an integral part of these financial statements.

CITIZENS COMMITTEE FOR NEW YORK CITY, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED SEPTEMBER 30, 2018
(With comparative totals for the year ended September 30, 2017)

	<u>Unrestricted</u>	<u>Temporarily Restricted</u> (Note 5)	<u>Total 9/30/18</u>	<u>Total 9/30/17</u>
Public support:				
Contributions	\$409,039	\$541,500	\$950,539	\$652,964
Charitable remainder unitrust (Note 5)		28,000	28,000	10,000
Fundraising events (net of expenses with a direct benefit to donor) (Note 8)	1,119,001		1,119,001	1,432,869
Government grants	671,154	40,000	711,154	453,909
In-kind donations	36,161		36,161	32,091
Total public support	<u>2,235,355</u>	<u>609,500</u>	<u>2,844,855</u>	<u>2,581,833</u>
Revenue:				
Investment income (Note 3)	202,315		202,315	302,835
Workshops and volunteer events	195,658		195,658	111,300
Total revenue	<u>397,973</u>	<u>0</u>	<u>397,973</u>	<u>414,135</u>
Net assets released from restriction	<u>335,340</u>	<u>(335,340)</u>	<u>0</u>	<u>0</u>
Total public support and revenue	<u>2,968,668</u>	<u>274,160</u>	<u>3,242,828</u>	<u>2,995,968</u>
Expenses:				
Program services	<u>2,119,539</u>		<u>2,119,539</u>	<u>2,037,602</u>
Supporting services:				
Management and general (including in-kind legal fees of \$37,070 and \$32,091)	188,162		188,162	208,205
Fundraising	421,686		421,686	378,015
Total supporting services	<u>609,848</u>	<u>0</u>	<u>609,848</u>	<u>586,220</u>
Total expenses	<u>2,729,387</u>	<u>0</u>	<u>2,729,387</u>	<u>2,623,822</u>
Change in net assets	239,281	274,160	513,441	372,146
Net assets - beginning of year	<u>5,043,593</u>	<u>836,000</u>	<u>5,879,593</u>	<u>5,507,447</u>
Net assets - end of year	<u>\$5,282,874</u>	<u>\$1,110,160</u>	<u>\$6,393,034</u>	<u>\$5,879,593</u>

The attached notes and auditor's report are an integral part of these financial statements.

CITIZENS COMMITTEE FOR NEW YORK CITY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED SEPTEMBER 30, 2018
(With comparative totals for the year ended September 30, 2017)

	Supporting Services			Total Supporting Services	Total Expenses 9/30/18	Total Expenses 9/30/17*
	Program Services	Management and General	Fundraising			
Salaries	\$734,736	\$25,148	\$182,856	\$208,004	\$942,740	\$760,906
Payroll taxes and benefits	218,581	7,481	54,399	61,880	280,461	228,946
Awards and grants	876,377			0	876,377	982,864
Professional fees		66,318		66,318	66,318	59,500
Consultants	11,239	1,765	336	2,101	13,340	70,812
Travel and meals	37,016			0	37,016	15,438
Telephone	11,855	406	2,950	3,356	15,211	20,507
Occupancy	114,758	2,030	18,540	20,570	135,328	124,401
Postage and shipping	7,519			0	7,519	14,908
Insurance	5,372	184	1,337	1,521	6,893	5,526
Special events			328,821	328,821	328,821	301,598
Office supplies	20,139	689	5,012	5,701	25,840	16,065
Outreach and communications	53,463			0	53,463	9,815
Meetings and training	10,526			0	10,526	28,503
Miscellaneous	17,958	20,154	2,238	22,392	40,350	67,923
Depreciation				0	0	3,737
Uncollectible pledges		26,917		26,917	26,917	15,713
Total expenses before in-kind	2,119,539	151,092	596,489	747,581	2,867,120	2,727,162
In-kind legal fees		37,070		37,070	37,070	32,091
Total expenses before cost of direct benefit netted with revenue	2,119,539	188,162	596,489	784,651	2,904,190	2,759,253
Cost of direct benefit to donor netted with revenue			(174,803)	(174,803)	(174,803)	(135,431)
Total	\$2,119,539	\$188,162	\$421,686	\$609,848	\$2,729,387	\$2,623,822

* Reclassified for comparative purposes

The attached notes and auditor's report are an integral part of these financial statements.

CITIZENS COMMITTEE FOR NEW YORK CITY, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED SEPTEMBER 30, 2018
(With comparative totals for the year ended September 30, 2017)

	<u>9/30/18</u>	<u>9/30/17*</u>
Cash flows from operating activities:		
Change in net assets	\$513,441	\$372,146
Adjustments to reconcile change in net assets to net cash (used for)/ provided by operating activities:		
Depreciation	0	3,737
(Appreciation) of charitable remainder unitrust	(28,000)	(10,000)
Net investment income (excluding interest and dividends)	(66,076)	(187,122)
Changes in assets and liabilities:		
Government grants receivable	(242,702)	(134,732)
Pledges receivable	(236,552)	(107,863)
Prepaid expenses and other receivables	(24,903)	8,665
Accounts payable and accrued expenses	(76,744)	107,178
Deferred rent	(10,708)	(7,299)
Other liabilities	(20,334)	19,985
Total adjustments	<u>(706,019)</u>	<u>(307,451)</u>
Net cash flows (used for)/ provided by operating activities	<u>(192,578)</u>	<u>64,695</u>
Cash flows from investing activities:		
Purchases of investments/reinvested dividends	(1,541,366)	(2,065,816)
Sale of investments	1,605,128	1,947,480
Net cash flows provided by/ (used for) investing activities	<u>63,762</u>	<u>(118,336)</u>
Net decrease in cash and cash equivalents	(128,816)	(53,641)
Cash and cash equivalents - beginning of year	<u>287,605</u>	<u>341,246</u>
Cash and cash equivalents - end of year	<u>\$158,789</u>	<u>\$287,605</u>

Supplemental data:

No interest or taxes were paid.

* Reclassified for comparative purposes

The attached notes and auditor's report are an integral part of these financial statements.

CITIZENS COMMITTEE FOR NEW YORK CITY, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2018

Note 1 - Nature of Entity

Citizens Committee for New York City, Inc. ("Citizens") was incorporated in the State of New York in October 1975. Its principal activity is to encourage and support volunteer activities that improve the quality of life in New York City neighborhoods. It offers grants, training, publications and technical assistance to hundreds of block, neighborhood, tenant and youth associations in the five boroughs, helping New Yorkers of all ages to form new groups, strengthen existing ones and improve their neighborhoods.

Citizens was incorporated in the State of New York and has been notified by the Internal Revenue Service that it is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code and has not been determined to be a private foundation as defined in Section 509(a).

Note 2 - Summary of Significant Accounting Policies

a. Basis of Accounting

The financial statements of Citizens have been prepared on the accrual basis of accounting which is the process of recording revenue, public support and expenses when earned or incurred rather than received or paid.

b. Basis of Presentation

Citizens reports information regarding its financial position and activities according to the following classes of net assets:

- *Unrestricted* – accounts for all activity without donor-imposed restrictions and activity with donor-imposed restrictions, which expire within the same period.
- *Temporarily restricted* – accounts for activity based on specific donor restrictions that are expected to be satisfied by the passage of time or performance of activities.
- *Permanently restricted* – accounts for activity restricted by donors that must remain intact in perpetuity. There are no permanently restricted net assets for the years ended September 30, 2018 or September 30, 2017.

c. Revenue Recognition

Citizens reports contributions at the earlier of when cash is received or at the time a pledge becomes unconditional in nature. Contributions that are restricted by the donor have been reported as increases in temporarily restricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. However, when a restriction is met in the period the contribution is received, it is recorded as unrestricted.

Government grants are recorded as revenue when earned based on incurring expenses that are reimbursable under the terms of the grant. The difference between cash received and revenue earned is reflected as government grants receivable or refundable advances.

d. Cash and Cash Equivalents

Citizens considers all liquid investments with an initial maturity of three months or less to be cash and cash equivalents, excluding amounts held with brokers for investments.

e. Concentration of Credit Risk

Financial instruments which potentially subject Citizens to concentration of credit risk consist of cash, money market accounts and investment securities, which have been placed with financial institutions that management deems to be creditworthy. Investments are subject to market fluctuations and principal is not guaranteed. At year end and at certain times throughout the year, Citizens had uninsured balances; however, they have not suffered any losses due to the failure of any of these institutions.

f. Pledges Receivable

All pledges receivable are due in less than one year and have been recorded at net realizable value. Conditional promises to give are recognized when the conditions on which they depend are substantially met. All contributions at year end are due within one year.

Management reviews receivables for collectability based on various factors such as historical experience and subsequent collections. Based on this review, no reserve for doubtful accounts has been established.

g. Investments

Investments are reflected at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the “exit price”) in an orderly transaction between market participants at the measurement date. Realized and unrealized gains and losses and investment fees are included in income on the statement of activities.

h. Accrued Vacation

Based on their tenure, employees are entitled to be paid for unused vacation time if they leave Citizens’ employment, although no employee may accumulate more than twenty days of his or her annual vacation accrual. Accordingly, the financial statements reflect a liability for the amount that would be paid out if employees with such unused vacation were to leave. The accrued vacation obligation was \$44,873 and \$40,214 at September 30, 2018 and September 30, 2017, respectively.

i. Capitalization Policy

All fixed assets that exceed certain thresholds and benefit future periods are capitalized at cost, or at fair value if donated. All fixed assets are fully depreciated.

j. Deferred Rent

Rent expense is recorded on the straight-line basis and recognized evenly over the life of the lease. Rent expense recognized in excess of cash payments is reflected as deferred rent. As future payments exceed the annual expense recognized, deferred rent will be reduced to zero by the end of the lease term.

k. In-Kind Contributions

Citizens recognizes contributions of services that create or enhance non-financial assets, or require specialized skills, are performed by those who possess those skills and would typically have been purchased if not donated. In-kind legal services of \$36,161 and \$32,091 were recognized in the years ended September 30, 2018 and 2017, respectively.

In-kind gifts used for fundraising events, where the donor received a direct benefit, amounted to \$39,157 and \$0 during the year ended September 30, 2018 and 2017, respectively. Because direct costs such as these are netted against revenue, there is no net effect on fundraising events presented on the statement of activities.

l. Advertising

Advertising expense is recognized as incurred.

m. Management Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

n. Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of Citizens.

o. Summarized Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with Citizens' financial statements for the year ended September 30, 2017 from which the summarized information was derived.

p. Subsequent Events

Management has evaluated for potential recognition and disclosure events subsequent to the date of the statement of financial position through August 5, 2019, the date the financial statements were available to be issued. All events that have occurred subsequent to the statement of financial position date through our evaluation date that would require adjustment to or disclosure in the financial statements have been made.

q. Accounting for Uncertainty of Income Taxes

Citizens does not believe its financial statements include any material, uncertain tax positions. Tax filings for periods ending September 30, 2015 and later are subject to examination by applicable taxing authorities.

r. New Accounting Pronouncement

The Financial Accounting Standards Board (FASB) issued an Accounting Standards Update (ASU) No. 2016-14, Presentation of Financial Statements of Not-for-Profit Entities. The ASU, which becomes effective for the September 30, 2019 year, with early implementation permitted, focuses on improving the current net asset classification requirements and information presented in the financial statements and notes that is useful in assessing a not-for-profit's liquidity, financial performance and cash flows.

FASB issued ASU No. 2014-09, Revenue from Contracts with Customers. The ASU, which becomes effective for the September 30, 2020 year, focuses on a principle-based model. It highlights the identification of performance obligations of the contract, determining the price and allocating that price to the performance obligation so that revenue is recognized as each performance obligation is satisfied.

In addition, FASB issued ASU No. 2016-02, Leases. The ASU which becomes effective for the September 30, 2021 year, requires the full obligation of long-term leases to be recorded as a liability with a corresponding "right to use asset" on the statement of financial position.

Management is in the process of evaluating the impact these standards will have on future financial statements.

Note 3 - Investments

Accounting standards have established a fair value hierarchy giving the highest priority to quoted market prices in active markets and the lowest priority to unobservable data. The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 - Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that Citizens has the ability to access.

Level 2 - Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The following summarizes the composition of investments:

	<u>September 30, 2018</u>		
	<u>Level 1</u>	<u>Level 2</u>	<u>Total</u>
US fund money market	\$392,189	\$0	\$392,189
Mutual funds:			
Large value equity income	1,055,383	0	1,055,383
Large growth	477,673	0	477,673
Foreign Large Growth	186,496	0	186,496
Corporate bonds:			
Investment grade	1,064,990	0	1,064,990
Non-investment grade	472,502	0	472,502
Municipal bonds	0	200,000	200,000
Common stock:			
Basic materials	64,614	0	64,614
Consumer cyclical	123,171	0	123,171
Consumer non-cyclical	73,818	0	73,818
Energy	33,885	0	33,885
Financial	110,792	0	110,792
Healthcare	81,412	0	81,412
Industrials	115,527	0	115,527
Technology	159,092	0	159,092
Utilities	137,612	0	137,612
	<u>\$4,549,156</u>	<u>\$200,000</u>	<u>\$4,749,156</u>
Charitable remainder unitrust	<u>\$0</u>	<u>\$471,000</u>	<u>\$471,000</u>
	<u>September 30, 2017</u>		
	<u>Level 1</u>	<u>Level 2</u>	<u>Total</u>
US fund money market	\$214,404	\$0	\$214,404
Mutual funds:			
Large value equity income	975,483	0	975,483
Large growth	445,912	0	445,912
Corporate bonds:			
Investment grade	1,152,290	0	1,152,290
Non-investment grade	435,324	0	435,324
Municipal bonds	0	600,000	600,000
Common stock:			
Basic materials	87,403	0	87,403
Communications	42,774	0	42,774
Consumer cyclical	65,050	0	65,050
Consumer non-cyclical	48,714	0	48,714
Energy	118,642	0	118,642
Financial	46,104	0	46,104
Healthcare	28,276	0	28,276
Industrials	84,740	0	84,740
Technology	241,603	0	241,603
Utilities	160,123	0	160,123
	<u>\$4,146,842</u>	<u>\$600,000</u>	<u>\$4,746,842</u>
Charitable remainder unitrust	<u>\$0</u>	<u>\$443,000</u>	<u>\$443,000</u>

Investment income is as follows:

	<u>9/30/18</u>	<u>9/30/17</u>
Unrealized (loss)/ gain	(\$32,191)	\$126,970
Realized gain on sales	98,267	60,152
Interest and dividends	156,930	137,358
Investment fees	<u>(20,691)</u>	<u>(21,645)</u>
Total investment income	<u>\$202,315</u>	<u>\$302,835</u>

Note 4 - Other Liabilities

Citizens acts as the fiscal conduit for an unrelated organization. Citizens records the funds received as a liability and then reduces the liability as they disburse on behalf of the organization.

Note 5 - Temporarily Restricted Net Assets

The following schedule summarizes temporarily restricted net assets:

	<u>September 30, 2018</u>			
	Net Assets <u>10/1/17</u>	Contributions and <u>Other Changes</u>	Released from <u>Restrictions</u>	Net Assets <u>9/30/18</u>
Program restrictions:				
Environmental	\$100,000	\$142,500	(\$162,500)	\$80,000
Individual Giving and Special Events Coordinator	218,000	0	(110,500)	107,500
Living Classroom	75,000	40,000	(37,340)	77,660
Food Access	0	50,000	(25,000)	25,000
West Side Community Fund	0	325,000	0	325,000
Youth Leadership Council	<u>0</u>	<u>24,000</u>	<u>0</u>	<u>24,000</u>
Total program restrictions	393,000	581,500	(335,340)	639,160
Time restrictions - Charitable Remainder Unitrust	<u>443,000</u>	<u>28,000</u>	<u>0</u>	<u>471,000</u>
Total	<u>\$836,000</u>	<u>\$609,500</u>	<u>(\$335,340)</u>	<u>\$1,110,160</u>

September 30, 2017

	<u>Net Assets 10/1/16</u>	<u>Contributions and Other Changes</u>	<u>Released from Restrictions</u>	<u>Net Assets 9/30/17</u>
Program restrictions:				
Environmental	\$120,000	\$100,000	(\$120,000)	\$100,000
Individual Giving and Special Events Coordinator	240,000	0	(22,000)	218,000
Living Classroom	0	75,000	0	75,000
Healthy Neighborhoods	<u>6,100</u>	<u>0</u>	<u>(6,100)</u>	<u>0</u>
Total program restrictions	<u>366,100</u>	<u>175,000</u>	<u>(148,100)</u>	<u>393,000</u>
Time restrictions:				
Charitable Remainder Unitrust	433,000	10,000	0	443,000
Other	<u>50,000</u>	<u>0</u>	<u>(50,000)</u>	<u>0</u>
Total time restrictions	<u>483,000</u>	<u>10,000</u>	<u>(50,000)</u>	<u>443,000</u>
Total	<u>\$849,100</u>	<u>\$185,000</u>	<u>(\$198,100)</u>	<u>\$836,000</u>

In October 1996, a charitable remainder unitrust was established by a member of the Board of Directors. When the terms of the unitrust are completed, 85% of the principal of the trust will be distributed to Citizens to be used for its general charitable purposes. Using Internal Revenue Service actuarial tables, a calculation of the present value of the underlying assets was made to determine fair value.

Note 6 - Commitments and Contingencies

a. Program Audits

Government funded activities are subject to audit by applicable granting agencies. Management does not believe that any future audits will result in disallowed costs and has not established any reserves. Any future payments that result from such audits will be recognized once amounts payable become known.

b. Commitments

In the normal course of business, legal actions occur. Based on advice of legal counsel, management does not believe any exposure to legal matters will have a material impact on the financial statements and has not recorded liabilities within the accompanying financial statements.

Citizens entered into a non-cancelable lease agreement in June 2012 for office space in New York, New York. The lease runs through March 2021.

Future minimum payments are as follows:

Year ending:	September 30, 2019	\$107,667
	September 30, 2020	109,372
	September 30, 2021	<u>55,396</u>
Total		<u>\$272,435</u>

Note 7 - Employee Benefit Plan

Citizens operates a contributory 401(k) profit sharing retirement plan (the "Plan"). Under the Plan, employees become eligible to participate after completing one year of service. The Plan has a contribution matching element which is based upon matching the eligible employee's contribution to the Plan, dollar for dollar, up to a maximum fixed percentage of gross salary. In addition, there is a profit sharing match component of the Plan whereby Citizens makes a discretionary match annually to each eligible employee's retirement based on a pro rata share of the individual's compensation compared to Citizens' total compensation for the year. Citizens incurred a total expense of \$46,915 and \$38,323 for contributions to the plan during the years ended September 30, 2018 and September 30, 2017, respectively. The totals for September 30, 2018 and September 30, 2017 include a \$32,829 and \$24,686 profit sharing match component from Citizens of which \$734 and \$18,698 are included in accounts payable and accrued expenses at fiscal year ends 2018 and 2017, respectively.

Note 8 - Significant Concentration

Approximately 39% and 55% of total public support was received from special events in both 2018 and 2017, respectively.

A summary of the special events is as follows:

	<u>September 30, 2018</u>		
	<u>Gala</u>	<u>Summer Cocktail</u>	<u>Total</u>
Gross revenue	\$998,109	\$295,695	\$1,293,804
Less: expenses with a direct benefit to donor	<u>(129,914)</u>	<u>(44,889)</u>	<u>(174,803)</u>
	868,195	250,806	1,119,001
Less: other event expenses	<u>(141,323)</u>	<u>(12,695)</u>	<u>(154,018)</u>
Net event revenue	<u>\$726,872</u>	<u>\$238,111</u>	<u>\$964,983</u>
	<u>September 30, 2017</u>		
	<u>Gala</u>	<u>Summer Cocktail</u>	<u>Total</u>
Gross revenue	\$1,318,606	\$249,694	\$1,568,300
Less: expenses with a direct benefit to donor	<u>(84,047)</u>	<u>(51,384)</u>	<u>(135,431)</u>
	1,234,559	198,310	1,432,869
Less: other event expenses	<u>(147,325)</u>	<u>(18,842)</u>	<u>(166,167)</u>
Net event revenue	<u>\$1,087,234</u>	<u>\$179,468</u>	<u>\$1,266,702</u>

Note 9 - Related Party Transactions

The donated legal services received during the year ended September 30, 2018, were performed by a law firm of which a member of the Board of Directors is a partner.